



Acumatica Construction Edition for Specialty Contractors

Seamlessly link the field and office to capture and manage labor, material, and inventory costs in one cohesive solution. Acumatica's cloud construction software gives specialty contractors and subcontractors anytime, anywhere access to critical information.

- **Manage job costs, payroll, overhead in one central location**
- **Maintain all compliance documentation**
- **Get real-time project and company data in the field**

Grow and Evolve with a Complete, Future-Proof Platform

Key business benefits

- Run more profitable projects with accurate forecasting.
- Leverage native CRM features for effective collaboration.
- Access every project and budget with real-time information at your fingertips.
- Manage all compliance and safety documents with automation.
- Connect to ProEst, Procure, Microsoft Office, DocuSign, CFMA Benchmark, and many more.

Construction projects are a sea of moving parts. As a subcontractor or specialty contractor, your ability to complete projects on time and within budget depends entirely on the level of collaboration between your central office and your field staff.

Whether you are tracking materials to and from job sites or managing time and materials on your projects, you need accurate, timely project data. Insightful data is the key to making strategic decisions that move projects and your business forward.

Unfortunately, running a business with disconnected project teams results in delayed project updates, duplicate data entry, a greater risk of errors, and unnecessary costs.

Acumatica centralizes data across the organization in a single database, eliminating data silos. The native CRM and Service Management modules allow subcontractors and specialty contractors to manage opportunities and project bids.

Optimize project material controls and eliminate delays with powerful inventory and purchase order management. View prospect and client project information without leaving the application. Effectively manage all compliance and safety documentation to keep your projects on schedule and budget.

Grow and evolve your specialty contracting business with a scalable, secure, future-proof mobile cloud platform. Acumatica Construction Edition has an intuitive user interface and native artificial intelligence with machine learning. The bottom line is increased visibility, team collaboration, and profitability on every project.

“In my opinion, there isn't a better product out there for a specialty construction subcontractor than Acumatica's Construction Edition.”

—Scott Lyons, Vice President of Process Improvement, Alpha Insulation & Waterproofing Inc.

Financial Management

Robust financials are simple enough for smaller contractors, yet scalable for more complex needs. Acumatica Financial Management has standard financial processes (GL/AP/AR) and reports. Multi-company, multicurrency, intercompany accounting, fixed assets, recurring and deferred revenue, and cash management are also available.

Job Cost Accounting

Easily manage AP workflows, from entering an invoice through approval routing and checks. Seamless customer billing, driven by real-time project costing, includes up-to-date labor, material, equipment, and other costs. Identify problem areas in current jobs and improve future project estimates.

Project Management

Gain a complete view of project details—including real-time field updates—providing instantaneous information between your project management team, back-office workforce, and management. Easily manage and track all activities, issues, and changes, including daily field reports, actual costs, and cost projections from one central area.

Payroll

Flexible payroll solution supports multiple unions, locals, classes, benefits packages, complex wages, certified wages, executive compensation, and commission structures.

Commitments

Control cost overruns by automating project commitments and change order processes. Automatically calculate budgeted quantity against projected costs. Create and track subcontract status, purchase orders, budget comparisons, line-item committed costs, and payments.

Compliance

Effectively manage lien waivers and releases, insurance certificates, and status updates, providing expirations and other alerts to staff and suppliers. Automatically create compliance documents.

Progress Billing

Flexible progress billing by percentage of completion or by quantity reduces project owner risk. Automate the collection and inclusion of specific costs with associated digital documents, using flexible selection criteria to produce the cost details and supporting documentation. Access AP cost transactions related to progress billing lines from the pro forma side panel for timely invoice assembly and improved time to payment.

Project Cost and Revenue Tax Zones

Simplify tax calculations for a project – tax zones are specified directly in the project and automatically retrieved and calculated for all invoices, purchase orders, subcontracts, and expenses.

Customer Relationship Management

Easily see real-time data on all customer activities, including quotes, orders, invoices, payments, support cases, and service calls. Manage the lifecycle from lead to quote to awarded project. Using statuses and associated comments, win/loss metrics can be identified, leading to higher success rates and project revenue. Acumatica CRM includes a self-service portal that lets customers access account information.

Mobile App

Get anytime, anywhere access. Quickly see critical reports on phones and tablets and give field teams and subcontractors tools to electronically enter employee time and equipment details. Access the complete system over any device and search for all project details from one global search box.

Side Panels

Use side panels for a quick and comprehensive view of key project data without navigating out of the current window. Easily drill down into relevant details on any record selected with standard prebuilt side panels or build custom side panels for different uses and roles.

Advanced Material Management

Streamline the management of project materials, including receipts and process returns for purchased materials. Create purchase orders to ship materials directly to project locations, creating an efficient workflow for job site deliveries.

Change Management

Control cost overruns by automating project commitments and change order processes. Manage back charges or reduction in vendor commitments through the entry of a negative change order. Drop-ship workflows connected to change orders for improved business workflows. Streamline change orders for multiple construction projects with unit rate changes, custom retainage, and cost-only change requests.

Field Reports

Ensure everyone has the same information, from subcontractor updates, job site visitors, issue and change tracking, photo logs, and job site weather reports. Collaborate with project managers from the field with mobile entry of units installed or used during project tasks for improved planning, progress tracking, scheduling, and billing.

CFMA Benchmarker

Streamline collaboration with the CFMA by submitting preconfigured Acumatica construction financial data for inclusion in the CFMA Benchmarker survey. Benchmark your results directly against CFMA member peers with a custom dashboard with corporate return on assets, return on equity, and other financial ratios from CFMA members within your region.

ABOUT ACUMATICA

Acumatica Cloud ERP is a comprehensive business management solution that was born in the cloud and built for more connected, collaborative ways of working. Designed explicitly to enable small and mid-market companies to thrive in today's digital economy, Acumatica's flexible solution, customer-friendly business practices, and industry-specific functionality help growing businesses adapt to fast-moving markets and take control of their future.

For more information on Acumatica, contact Protelo at www.proteloinc.com | 916-943-4428