## Business Management for the Cannabis Industry that Goes Beyond Compliance

The cannabis industry is booming, yet most industry software emphasizes compliance, not operational excellence. The Acumatica ERP solution allows cannabis processors to meet the strict requirements of the industry without forsaking the modern business automation processes you need to accelerate growth.

Here is how Acumatica can help you scale your business.

### OPTIMIZE COMPLIANCE AND PRODUCTION WORKFLOW

- **Reduce Compliance Headaches**. Track THC content, as well as virtually unlimited data points, throughout your production process.
- **Optimize Packaging and Manufacturing.** Plan production runs to meet customer demands and understand true labor and material costs.
- **Automatically Generate Required Compliance Documentation.** Integrate with state compliance systems to avoid manual data entry errors.

### FULFILL ACCELERATED MARKET DEMANDS

- **Streamline Order Tracking and Fulfillment.** Integrated barcode scanning and serial tracking ensure customers get the correct product—on time.
- **Stay Ahead of Demand.** Monitor inventory of ingredients and components (not just THC content) to avoid packaging and raw material shortages that stall production.
- **Grow Customer Relationships.** Acumatica's integrated customer relationship management capabilities provide up-to-date customer information from marketing, sales, delivery, and post-sale support.
- **Provide 24/7 Sales and Customer Support through Acumatica's B2B Portal.** Allow customers to securely browse your inventory online, review past orders, and request new orders

### MODERNIZE YOUR BUSINESS SOLUTION

- **Avoid Expensive IT Costs.** Lower capital investment by running Acumatica in the Cloud with an inclusive licensing model that allows you to add new users at no cost.
- **Always Be in Control.** No matter where you are, Acumatica provides access to information across any device so data is always available when you need it.

### KEY BENEFITS

**MEET INDUSTRY STANDARDS**

- Get comprehensive ERP tools with built-in functionality specifically for the cannabis industry
- Control workflows with precision
- Meet strict compliance demands with automated tracking

**GAIN GREATER CONTROL OVER ALL AREAS OF YOUR OPERATIONS**

- Improve visibility with end-to-end integrated ERP
- Automate processes to improve efficiency and profitability
- Get the business management software you need in one suite, including accounting, sales, manufacturing, inventory, CRM, and more

**ANTICIPATE GROWTH**

- Focus on process improvements to manage and scale your business more easily
- Gain a competitive advantage over other producers
- Partner with a solution provider committed to supporting the ever-changing requirements of the cannabis industry

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## FEATURED APPLICATION CAPABILITIES

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| **Track THC Content** | Track regulated materials through production processes, such as extraction, edibles, packaging, and delivery. |
| **Reporting** | Automatically generate reports/data for BioTrackTHC, METRIC, and other compliance systems. |
| **Cost of Goods Sold** | Track costs of goods sold (COGS) for federal and state level reporting, necessary for Federal Tax Code 280E. |
| **By-Products** | Record by-products for reuse of trim and useful waste. |
| **Quality Assurance** | Record quality assurance measures with production attributes. |
| **Production Scheduling** | Schedule operations/work centers for optimization of production workflow. |
| **Safety Stock** | Define safety stock levels to keep consistent stock in inventory. |

### ABOUT ACUMATICA

Acumatica is the world's fastest growing provider of cloud ERP, with the industry's highest customer satisfaction rating trusted by companies across diverse industries. Acumatica is easy-to-use, full-featured and mobile software. With unlimited users, everyone can have a real-time view of your business anytime, anywhere.

**Contact Protelo at www.proteloinc.com  |  916-943-4428**